|                              | OAHU          | MAUI        | HAWAII      | KAUAI<br>DISTRICT | TOTAL - Y     | TOTAL - YEAR ENDING |             |
|------------------------------|---------------|-------------|-------------|-------------------|---------------|---------------------|-------------|
|                              | DISTRICT      | DISTRICT    | DISTRICT    |                   | 12/31/00      | 12/31/99            | DECREASE    |
| Retailing                    | 583,199,970   | 54,291,191  | 41,012,158  | 19,654,112        | 698,157,431   | 638,295,179         | 59,862,252  |
| Services                     | 196,967,094   | 17,833,091  | 21,372,919  | 5,654,697         | 241,827,801   | 225,905,927         | 15,921,874  |
| Contracting                  | 112,028,502   | 13,071,091  | 14,706,884  | 4,732,924         | 144,539,401   | 119,648,023         | 24,891,378  |
| Theater, Amuse., Radio, etc. | 9,126,480     | 666,393     | 193,776     | 152,709           | 10,139,358    | 8,838,356           | 1,301,002   |
| Interest                     | 8,701,225     | 487,665     | 687,637     | 180,793           | 10,057,320    | 8,675,340           | 1,381,980   |
| Commissions                  | 24,093,829    | 4,087,520   | 2,588,999   | 1,465,264         | 32,235,612    | 28,435,185          | 3,800,427   |
| Hotel Rentals                | 73,769,121    | 14,957,677  | 5,288,285   | 2,756,385         | 96,771,468    | 86,327,703          | 10,443,765  |
| All Other Rentals            | 132,142,643   | 11,397,218  | 8,284,205   | 3,617,453         | 155,441,519   | 147,503,183         | 7,938,336   |
| Use (4%)                     | 20,787,445    | 1,765,804   | 1,347,739   | 620,018           | 24,521,006    | 18,517,124          | 6,003,882   |
| All Others (4%)              | 45,707,485    | 4,790,505   | 2,718,067   | 1,922,280         | 55,138,337    | 50,963,798          | 4,174,539   |
| SUB-TOTAL                    | 1,206,523,794 | 123,348,155 | 98,200,669  | 40,756,635        | 1,468,829,253 | 1,333,109,818       | 135,719,435 |
|                              |               |             |             |                   |               |                     |             |
| Insurance Solicitors         | 1,557,925     | 61,964      | 53,615      | 14,682            | 1,688,186     | 1,141,827           | 546,359     |
| Sugar Processing             | 74,466        | 738         | 1,840       | 137               | 77,181        | 130,975             | (53,794     |
| Pineapple Canning            | 11,777        | 11,880      | 2           |                   | 23,659        | 25,740              | (2,081      |
| Producing                    | 1,858,756     | 140,966     | 522,273     | 74,365            | 2,596,360     | 2,507,506           | 88,854      |
| Manufacturing                | 2,679,432     | 136,141     | 86,543      | 28,077            | 2,930,193     | 2,926,525           | 3,668       |
| Wholesaling                  | 40,659,435    | 1,835,230   | 2,210,156   | 708,103           | 45,412,924    | 40,296,298          | 5,116,626   |
| Services (Intermediary)      | 1,579,507     | 187,150     | 90,346      | 35,865            | 1,892,868     | 1,494,077           | 398,791     |
| Use (1/2%)                   | 22,737,832    | 1,168,715   | 900,038     | 356,435           | 25,163,020    | 21,615,633          | 3,547,387   |
| SUB-TOTAL                    | 71,159,130    | 3,542,784   | 3,864,813   | 1,217,664         | 79,784,391    | 70,138,581          | 9,645,810   |
|                              |               |             |             |                   |               |                     |             |
| ALLOCATED COLLECTIONS        | 1,277,682,924 | 126,890,939 | 102,065,482 | 41,974,299        | 1,548,613,644 | 1,403,248,399       | 145,365,245 |
| UNALLOCATED NET COLLECTIONS  | 47,608,374    | 7,859,876   | 5,472,961   | 1,890,759         | 62,831,970    | 51,530,268          | 11,301,702  |
| GRAND TOTAL                  | 1,325,291,298 | 134,750,815 | 107,538,443 | 43,865,058        | 1,611,445,614 | 1,454,778,667       | 156,666,947 |

GENERAL EXCISE AND USE TAX BASE - CALENDAR YEAR ENDING DECEMBER 31, 2000

|                              | OAHU           | OAHU MAUI H   |               | KAUAI         | TOTAL - YE     | TOTAL - YEAR ENDING |               |
|------------------------------|----------------|---------------|---------------|---------------|----------------|---------------------|---------------|
|                              | DISTRICT       | DISTRICT      | DISTRICT      | DISTRICT      | 12/31/00       | 12/31/99            | DECREASE      |
| Retailing                    | 14,579,999,250 | 1,357,279,775 | 1,025,303,950 | 491,352,800   | 17,453,935,775 | 15,957,379,475      | 1,496,556,300 |
| Services                     | 4,924,177,350  | 445,827,275   | 534,322,975   | 141,367,425   | 6,045,695,025  | 5,647,648,175       | 398,046,850   |
| Contracting                  | 2,800,712,550  | 326,777,275   | 367,672,100   | 118,323,100   | 3,613,485,025  | 2,991,200,575       | 622,284,450   |
| Theater, Amuse., Radio, etc. | 228,162,000    | 16,659,825    | 4,844,400     | 3,817,725     | 253,483,950    | 220,958,900         | 32,525,050    |
| Interest                     | 217,530,625    | 12,191,625    | 17,190,925    | 4,519,825     | 251,433,000    | 216,883,500         | 34,549,500    |
| Commissions                  | 602,345,725    | 102,188,000   | 64,724,975    | 36,631,600    | 805,890,300    | 710,879,625         | 95,010,675    |
| Hotel Rentals                | 1,844,228,025  | 373,941,925   | 132,207,125   | 68,909,625    | 2,419,286,700  | 2,158,192,575       | 261,094,125   |
| All Other Rentals            | 3,303,566,075  | 284,930,450   | 207,105,125   | 90,436,325    | 3,886,037,975  | 3,687,579,575       | 198,458,400   |
| Use (4%)                     | 519,686,125    | 44,145,100    | 33,693,475    | 15,500,450    | 613,025,150    | 462,928,100         | 150,097,050   |
| All Others (4%)              | 1,142,687,125  | 119,762,625   | 67,951,675    | 48,057,000    | 1,378,458,425  | 1,274,094,950       | 104,363,475   |
| SUB-TOTAL                    | 30,163,094,850 | 3,083,703,875 | 2,455,016,725 | 1,018,915,875 | 36,720,731,325 | 33,327,745,450      | 3,392,985,875 |
|                              |                |               |               |               |                |                     |               |
| Insurance Solicitors         | 1,038,616,666  | 41,309,334    | 35,743,335    | 9,788,000     | 1,125,457,335  | 761,217,999         | 364,239,336   |
| Sugar Processing             | 14,893,200     | 147,600       | 368,000       | 27,400        | 15,436,200     | 26,195,000          | (10,758,800)  |
| Pineapple Canning            | 2,355,400      | 2,376,000     | 400           | 0             | 4,731,800      | 5,148,400           | (416,600)     |
| Producing                    | 371,751,200    | 28,193,200    | 104,454,600   | 14,873,000    | 519,272,000    | 501,500,800         | 17,771,200    |
| Manufacturing                | 535,886,400    | 27,228,200    | 17,308,600    | 5,615,400     | 586,038,600    | 585,305,000         | 733,600       |
| Wholesaling                  | 8,131,887,000  | 367,046,000   | 442,031,200   | 141,620,600   | 9,082,584,800  | 8,059,259,600       | 1,023,325,200 |
| Services (Intermediary)      | 315,901,400    | 37,430,000    | 18,069,200    | 7,173,000     | 378,573,600    | 298,815,400         | 79,758,200    |
| Use (1/2%)                   | 4,547,566,400  | 233,743,000   | 180,007,600   | 71,287,000    | 5,032,604,000  | 4,323,126,600       | 709,477,400   |
| SUB-TOTAL                    | 14,958,857,666 | 737,473,334   | 797,982,935   | 250,384,400   | 16,744,698,335 | 14,560,568,799      | 2,184,129,536 |
|                              |                |               |               |               |                |                     |               |
| GRAND TOTAL                  | 45,121,952,516 | 3,821,177,209 | 3,252,999,660 | 1,269,300,275 | 53,465,429,660 | 47,888,314,249      | 5,577,115,411 |

NOTES: 1. This report is on cash basis accounting and may be distorted on a monthly basis, primarily due to cutoffs and out-of-period adjustments.

2. This report reflects the tax bases for only allocated collections. The base for the unallocated net collections cannot be determined due to differing tax rates which may be applicable.